



## **Skystream Markets closes strategic financing from WindSail Capital Group**

(Stamford, Conn.) September 2, 2014 – **Skystream Markets Inc.**, a provider of institutional transaction services for Renewable Energy Certificates (RECs) and other environmental markets, today announced a strategic financing from WindSail Capital Group, an investment fund focused on investing in companies that advance energy innovation and resource efficiency. The funds will be used to continue to grow all of Skystream Markets’ business lines, especially the firm’s electronic trading platforms and brokerage services.

“We are very excited to have the backing of a highly influential group like WindSail,” said Skystream Markets Managing Director, Kapil Mohindra. “WindSail has the deep industry knowledge that can help Skystream fuel its growth trajectory across the environmental and energy commodities markets.”

“We see Skystream emerging at the right time with a critical solution as renewable energy markets continue to boom and become more sophisticated,” said Ian Bowles, WindSail Capital Group co-founder and former Massachusetts Secretary of Energy and Environmental Affairs. “As REC trading volumes increase, buyers and sellers are looking for greater liquidity and more flexible trading opportunities – Skystream is first to market with that solution and is now poised to disrupt the market in a way that benefits ratepayers, utilities, investors and renewable power generators.”

Founded in 2009, Skystream Markets’ utilizes a hybrid approach that combines technology and traditional brokerage services to create price discovery, concentrate liquidity, and improve trade execution quality. Skystream Markets also provides Capital Introductions and Research & Data products to participants in the U.S. REC and environmental commodity markets.

A technology leader in the field, Skystream Markets’ proprietary trading platforms are used by major institutional market participants, including renewable power producers, utilities, and energy trading companies. “The firm’s transaction platforms, including our flagship electronic trading system called RECstream, have seen significant traction in the market over the past couple of years,” said Skystream Markets Managing Director, Naeem Hukkawala, “and will continue to evolve in line with the needs of market participants.”

“We are looking forward to working with the Skystream team to continue to advance their leadership position within the REC trading market,” said Bowles.

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***About Skystream Markets:***

*Skystream Markets operates institutional transaction platforms for the renewable energy and other environmental markets. Specifically, Skystream Markets focuses on the mandatory Renewable Energy Certificate ("REC") markets in the United States. The trading system is a pure-agency model that seeks to add value through technology at each stage of the trade cycle. Working directly with power producers and major trading counterparties, the company has built specific market mechanisms that are lacking in both the primary and secondary markets. The customer base is a combination of industrial and financial participants. Skystream Markets also provides project finance advisory and market research services. Please visit [www.skystreammarkets.com](http://www.skystreammarkets.com) for more information on the company's history, products and services.*

***About WindSail Capital Group:***

*WindSail Capital Group is a Boston, MA based investment firm that provides growth capital to early stage commercial businesses advancing energy innovation and resource efficiency. WindSail's unique approach offers companies flexible and creative financing solutions that meet their specific financing needs while facilitating growth and minimizing dilution. WindSail invests \$2.0 to \$8.0 million in each transaction. For more information, please visit [www.windsailcapital.com](http://www.windsailcapital.com).*