

DC Systems Secures \$4 Million in Growth Funding from WindSail Capital

Funding to accelerate commercial deployment of its real-time monitoring, aggregation and control software for distribution assets and distributed energy resources.

Redwood City, CA – October 16, 2018 – DC Systems, a leader in utility-grade smart energy applications for optimizing grid operations, announced today a growth capital raise of \$4 million led by WindSail Capital Group, a Boston-based investment firm focused on energy innovation and sustainability.

“With a committed capital partner like WindSail, I am confident that we will bring new and innovative technologies to market in order to help our customers meet the challenges of today’s changing grid,” said Kenneth Munson, newly appointed Chief Executive Officer of DC Systems.

“We are pleased to support DC Systems at a critical time as the industry shifts to a more intelligent grid with significant distributed generation,” said WindSail Capital’s Managing Director, Michael Rand. “Everyone on the WindSail team looks forward to working with the board and management team to help solve some of the most difficult challenges in the electric industry with real-time data acquisition, analysis and control.”

Funding will support the company’s deployment of its Real-Time Smart Energy Suite™ applications that dynamically optimize grid operations and allow utilities to efficiently scale distributed energy resources and distribution automation with superior real-time performance.

About DC Systems

DC Systems has been a trusted partner to utilities, EPCs, large power producers and energy users since 1990 and has more than 100 utility customers and 400 projects worldwide. DC systems provides utilities, EPCs and developers a flexible and scalable product suite that embeds real-time intelligent control, secure communications and monitoring of centralized and aggregated decentralized grid assets. DC Systems is headquartered in Redwood City, CA and customers include Southern California Edison, Sempra Renewables, Alliant Energy, Pacific Gas & Electric (PG&E), Austin Energy, Potomac Electric Power, Chevron, Shell, and Silicon Valley Power. For more information, please visit www.dcsystems.com or contact press@dcsystems.com.

About WindSail Capital Group

WindSail Capital Group is a Boston-based investment firm that provides growth capital to early stage commercial businesses advancing energy innovation and sustainability. WindSail’s unique approach offers companies flexible and creative capital solutions that meet their specific needs while facilitating growth and minimizing dilution. WindSail typically invests \$2.0 to \$10.0 million in each transaction. For more information, please visit www.windsailcapital.com

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